



## Fertiliser registration in Morocco, Algeria and Egypt

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### Openagri

Openagri is a company with several activities:

- Representative agency for plants nutrition manufacturers mainly in the south of Italy
- Consultant for companies wishing to undertake / develop their business in the Countries of the Mediterranean basin like North Africa and Middle East
- Consultant for Italy and Mediterranean Basin countries for professional seeds



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## Morocco

Time required: from six months to one year

It is North Africa's country with the most advanced agriculture, with agricultural and technical entrepreneurs who have solid technical and marketing bases for agricultural products.

In the last years the fertilizer registration process has changed, now it provides the submission of:

- Detailed product sheet
- Certificate of Analysis
- Original cards regarding both the raw materials used and the final product
- Certification of the authorities of the country of origin
- Many other formalities in case of organic matter from animal origin



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## Algeria

It is the **most difficult** country for the fertilizers marketing, the commission that examines the dossiers meets only **once a year** and it takes an average of **two years** for the approval of a dossier.

The Algerian government, following terrorist attacks, has issued very restrictive rules related to the circulation of fertilizers on the national territory, including a specific issue that provides that all fertilizers movement must be done under the control of the national gendarmerie.

This happens for **all fertilizer types**.

Furthermore, at the beginning of the year, distributors must communicate the quantities and types of products they intend to import or market; once the authorization has been obtained and the maximum limit has been reached, they must wait until the following year.



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## Egypt

The registration requires 3-6 months, it depends on the number of products submitted to the committee

Registration documents should be submitted with an application form then sealed and authenticate from Egyptian Embassy located in the country of the requesting company.

Samples of the products could be required.

Fees must be paid before registration.

A letter of authorization mentioning all the product you intend to register

The certificate of analysis should include: the percentage of each element , the source and the form of the raw materials.

Some product leaflets mentioning the packages and recommendations of use.



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## Thank you!

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